

This Expression of Interest (EOI) does not constitute a contract.

The information provided in this EOI serves two purposes:

1. Grain Co-Production Option Agreements cannot be generated by AACL unless a fully completed EOI form has been received.
2. It provides AACL with sufficient information to construct a contract offer for the client.

The EOI makes provisions for the client to grow **wheat** and/or **barley** for AACL for one, two, three or five seasons.

Priority allocation, increased payments and higher upside bonuses will be awarded to clients who contract for more than one season. Your Regional Area Manager will assist you to complete this form.

Your Regional Area Manager is:

Contact Number:

Email Address:

Instructions

All sections (A to H) of this form must be completed.

Important Notes:

Section D & E

If you are nominating more than 20 paddocks for 2010, please make a copy of the page and complete as required.

Section H

Please sign and date the declaration.

Method of Return

Once the EOI is completed please choose one of the following return options:

- **Fax** to 1300 780 148 (*preferred method*); or
- **Email** scanned EOI form to info@aacl.com.au; or
- Return to your **Regional Area Manager**.

Your Private Information

AACL may disclose your personal information to a related company/subsidiary of AACL, however it will still remain confidential. AACL may also disclose your personal information to external service providers who conduct specific activities for us such as mailing. However this information remains the property of AACL and the external service provider will be subject to strict confidential and non-disclosure obligations.

Security

AACL will take reasonable precautions and security measures to keep your personal information secure and protect it from loss and misuse and from unauthorised access, modification and disclosure.

Section A - Client contact details

Contact details of client (entity which will plant, manage and harvest the wheat and/or barley)

Name of the Contracting Farm Entity: <i>i.e. Trust, Partnership, Company etc.</i> <i>Correct name of legal entity required.</i>	
Trading Name:	
ABN:	Year you started cropping:
Primary Contact:	
Physical Address:	Postcode:
Postal Address:	Postcode:
Phone:	Fax:
Mobile:	Email:
Please tick your preferred method of contact. (May be more than one) <input type="checkbox"/> Postal <input type="checkbox"/> Fax <input type="checkbox"/> Email	

Business details (Please complete details of your business consultants)

Accountant *Important*	Business Name:	
	Contact Name:	Phone:
	Email:	
Farm Consultant	Business Name:	
	Contact Name:	Phone:
	Email:	
Farm Agronomist	Business Name:	
	Contact Name:	Phone:
	Email:	

Bank details (All email correspondence to bank contacts will also be emailed to the client)

Financier / Bank:	Lending Manager:
Phone:	Email:

Grain Co-Production Contract Information

- Grain Co-Production contracts are available for one, two, three or five seasons.
- As contracts are strictly limited per shire, priority allocation, increased payment and higher upside bonus will be awarded to clients who contract for more than one season.
- How many seasons are you applying to contract for? (please tick) 1 2 3 5

Reasons for using Grain Co-Production (tick as required)

- Expansion Risk management To free up equity
 Succession planning Off farm investment Other

How did you first hear about Grain Co-Production? (tick as required)

- Farm consultant Accountant Referral (i.e. farmer) Other _____
 Radio Print advertising Field day

Section B - Historical total wheat, barley & canola production

Instructions

1. Please complete the last ten years of history as a minimum in the below table. If any information is repeated in the table (e.g. Shire) please write AA (As Above).
2. If the production details below can be verified by a third party (qualified agronomist, farm consultant, chartered accountant or lending manager) please provide contact details. *Name:* _____ *Position:* _____ *Company:* _____
3. If your historical information is available in another format, please provide as a separate document.
4. This form is for dryland production only. Please do not include irrigated production details
5. Grain Co-Production canola offers will be made subject to availability in Eastern Australia
6. Please list the farm or farm names that the production data listed below has been supplied from (please circle the farm that this data is most reflective of) _____

Year	Location Grown (Shire)	Total Farm Area (Ha)	Total Cropped Area (Ha)	Total Area Sown to Wheat (Ha)	Total Wheat Tonnes Grown	Total Area Sown to Barley (Ha)	Total Barley Tonnes Grown	Total Area Sown to Canola (Ha)	Total Canola Tonnes Grown
Example	Moree Plains	3012	2525	1506	7043	854	2409	1015	1975
1999									
2000									
2001									
2002									
2003									
2004									
2005									
2006									
2007									
2008									
2009									

Section C – Budgeted total production for 2010

Please summarise below the details of your entire budgeted wheat and barley program for 2010 (including the AACL area).

Crop	Budgeted Grade	Total Area to be Sown (Ha)	Budgeted Yield (T/Ha)	Total Budgeted Tonnes
Wheat				
Barley				



Section D - Wheat paddocks being nominated for 2010 season

Instructions

1. Please complete the table below. If you are nominating more than 20 paddocks for 2010, please make a copy of the page and complete as required.
2. Please **attach a map of your whole farm** highlighting the paddocks to be contracted in the 2010 season (*See Section F*).
3. If any information is repeated in the following table (e.g. Shire) please write AA (As Above).

	Farm Name	Paddock Name	Shire	Total Area (Ha)	Arable Area (Ha)
Paddock 1					
Paddock 2					
Paddock 3					
Paddock 4					
Paddock 5					
Paddock 6					
Paddock 7					
Paddock 8					
Paddock 9					
Paddock 10					
Paddock 11					
Paddock 12					
Paddock 13					
Paddock 14					
Paddock 15					
Paddock 16					
Paddock 17					
Paddock 18					
Paddock 19					
Paddock 20					

Section E - Barley paddocks being nominated for 2010 season

Instructions

1. Please complete the table below. If you are nominating more than 20 paddocks for 2010, please make a copy of the page and complete as required.
2. Please **attach a map of your whole farm** highlighting the paddocks to be contracted in the 2010 season (*See Section F*).
3. If any information is repeated in the following table (e.g. Shire) please write AA (As Above).

	Farm Name	Paddock Name	Shire	Total Area (Ha)	Arable Area (Ha)
Paddock 1					
Paddock 2					
Paddock 3					
Paddock 4					
Paddock 5					
Paddock 6					
Paddock 7					
Paddock 8					
Paddock 9					
Paddock 10					
Paddock 11					
Paddock 12					
Paddock 13					
Paddock 14					
Paddock 15					
Paddock 16					
Paddock 17					
Paddock 18					
Paddock 19					
Paddock 20					



Section F - Farm map

Please attach a farm map of your **whole farm** showing:

- Farm Name
- Orientation to North
- Clearly detailed paddock names or numbers
- Nearest cross roads and/or names of roads adjoining farm paddocks
- Estimated arable area of each paddock
- State the farm location coordinates if known.

If **faxing** farm map, **please do not use highlighter or colour pen** to indicate nominated paddocks as this does not fax clearly.

Section G - Authority to Contact Third Parties

- I hereby authorise and consent to my accountant and solicitor providing relevant information to AACL in relation to myself and the Contracting Farm Entity / Trading Name referred to on page 2.
- I understand that AACL may, at a further time, require all individuals that are party to my entity (e.g. all directors in a company, all partners in a partnership) to provide their full name, birth date and signature authorising AACL to conduct individual consumer credit checks.

Section H - Declaration

I Declare:

- The information provided to be a true record of my total wheat and/or barley production since 2000.
- The information provided to be a true estimate of my budgeted production for the 2010 season.
- I have the required land, expertise and equipment to produce the estimated quantity and quality of wheat and/or barley from the nominated land.
- I have disclosed all material changes which have occurred in my grain production business which may impact on my ability to meet my obligations to AACL.

Sign here ► _____ On behalf of: _____
Farmer Signature **Farming Entity**

Print name here ► _____
Farmer Name **Signing Date**



Financial Information Request Form

*This section should be filled out by the farmer and returned to AACL along with the rest of this document. AACL will forward this page (and this page only) on behalf of the farmer to the relevant people listed below.

Lending Manager: _____

Bank / Financier: _____

Branch: _____

Phone: _____

Fax: _____

A representative of Australian Agricultural Contracts Limited (AACL) will be contacting you to request:

1. Our 2009 cash flow budget and assets & liabilities statement or statement of position used to approve our current lending (if AACL does not already have it); and
2. *When they have been generated* – Our 2010 cash flow budget and assets & liabilities statement or statement of position used to approve our current lending.

Please provide AACL with this information as it is necessary to complete their assessment of our financial position in relation to Grain Co-Production.

Regards

Signed: _____

Date: _____

Name: _____

On behalf of:
(Farming entity) _____